

AI Team Training Program

\$5,000–\$15,000

ONE-TIME PROGRAM

Help each role use Claude and GPT on work the team actually performs.

BEST FIT

Sales, presales, post-sales operations, support, and leadership teams that want consistent AI practices and clear boundaries for sensitive work.

One person uses AI for every question, another avoids it, and neither has a shared method for checking the output. The program is built around real tasks so people understand what the tool can draft, what the sources must support, and what still needs review.

— What you receive

Role and task assessment

Select useful workflows and confirm the tools, accounts, data rules, and experience level of the learners.

Customized learning sessions

Practice the chosen tasks using approved or redacted company material and realistic examples.

Role-specific playbooks

Provide reusable research, discovery, proposal, bill-review, support, or management workflows for the selected roles.

Verification habits

Teach source checks, missing-information handling, calculation boundaries, and escalation to a qualified reviewer.

Practice and adoption plan

Use before-and-after task exercises and a plan for team follow-through, ownership, and updates.

— A focused starting scope

Choose a defined team, role set, and task list. A half-day program, a full-day customized program, and a multi-session department program represent different depths; audience size and customization are fixed in the proposal.

— Delivery

01

Choose useful tasks

Agree the role needs, approved tools, source examples, and expected learning outcomes.

02

Practice with guidance

Work through representative tasks and compare the drafts with source material and business rules.

03

Check transfer to work

Evaluate a practical exercise and leave the team with playbooks and an adoption plan.

— What we need from you

Participant roles and experience, approved AI accounts, company data-use rules, sample tasks, redacted materials, and a sponsor who owns adoption.

— How we confirm it's ready

Participants can complete the agreed exercises, identify unsupported claims, protect sensitive inputs, and route outputs for review. Measures focus on task quality and use of the workflow, not a promised revenue increase.

— Scope boundaries

Training does not include a custom production application, third-party licenses, certification, or unrestricted access to company information. Tools are selected based on the task and the company's approved environment.

— Investment and options

Customization, number of roles and cohorts, delivery format, session depth, and playbook requirements determine the fee. Travel and separately agreed follow-up support are additional.

Executive workshops are \$3,500–\$5,000; a half-day team program is \$5,000; a full-day customized program is \$7,500; multi-session department programs are \$10,000–\$15,000. Company-wide programs with playbooks are scoped separately, typically \$15,000–\$25,000.

Planning ranges in USD; scope and fees are confirmed in a written proposal. Assessment, implementation, and ongoing care are priced separately unless combined. Third-party software, model usage, hosting, data feeds, travel, and applicable taxes are additional unless included.

Start with a fit call

Bring a role and a task the team repeats every week. I'll build the program around that work.

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[Book a 30-minute call](#)

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