

AI Revenue Operations Program

\$60,000–\$150,000+

PHASED MULTI-SYSTEM BUILD

Connect the selected revenue workflows around shared information and clear approval points.

BEST FIT

Telecom and channel businesses that have several connected workflow problems, committed process owners, and a reason to invest in shared data and controls.

A faster quoting tool helps, but the same customer and product facts may still be rebuilt in research, CRM, billing, and commission work. This engagement connects the selected workflows around shared records and rules while preserving the owner of each business decision.

— What you receive

Shared operating design

Define the selected workflows, source authorities, record relationships, access boundaries, and accountable owners.

Knowledge and commercial foundation

Prepare the agreed product, pricing, lifecycle, and source information used by the included modules.

Connected workflow modules

Build the selected account, meeting, quote, solution, or reconciliation paths with explicit review points.

Phased acceptance and rollout

Validate each release against known examples before adding the next module or user group.

Operating handoff

Provide system documentation, role guidance, training for included workflows, release procedures, and a defined care scope.

— A focused starting scope

Discovery identifies the modules included in the bundle and their sequence. A first phase may establish shared knowledge and quoting; later phases can connect account workflows or assurance. The bundle is a scoped program, not every menu service at once.

— Delivery

01

Agree the program

Set business priorities, source owners, module boundaries, dependencies, and the initial acceptance measures.

02

Ship the first workflow

Build the first useful path and validate both the business result and shared data controls.

03

Expand by acceptance

Add agreed modules after prior phases pass review, then transition to the operating agreement.

— What we need from you

An executive sponsor, process owners across the selected departments, approved source systems and rules, integration access, representative cases, and a client team available for decisions and acceptance.

— Scope boundaries

ERP, PSA, CRM, carrier portals, accounting, and payment platforms remain the systems of record unless a change is expressly agreed. Migrations, additional business units, new integrations, or new modules require separate scope.

— Investment and options

Included modules, shared-data preparation, system connections, permissions, rollout depth, and operating complexity determine the build price. Discovery and the build budget are stated separately in the proposal.

Ongoing operation is planned at \$5,000–\$12,000/month, with named systems, service coverage, and a defined change allowance. Included work replaces equivalent standalone care; it is not charged twice.

Planning ranges in USD; scope and fees are confirmed in a written proposal. Assessment, implementation, and ongoing care are priced separately unless combined. Third-party software, model usage, hosting, data feeds, travel, and applicable taxes are additional unless included.

— How we confirm it's ready

Each phase has a defined output and reviewer. Shared facts stay consistent across the included modules, restricted data stays in the correct view, and failures or incomplete records enter a visible review process.

Start with a fit call

Bring the connected workflows that are slowing the business. I'll define the first phase and the path to expand.

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